



Shared Services - Overview

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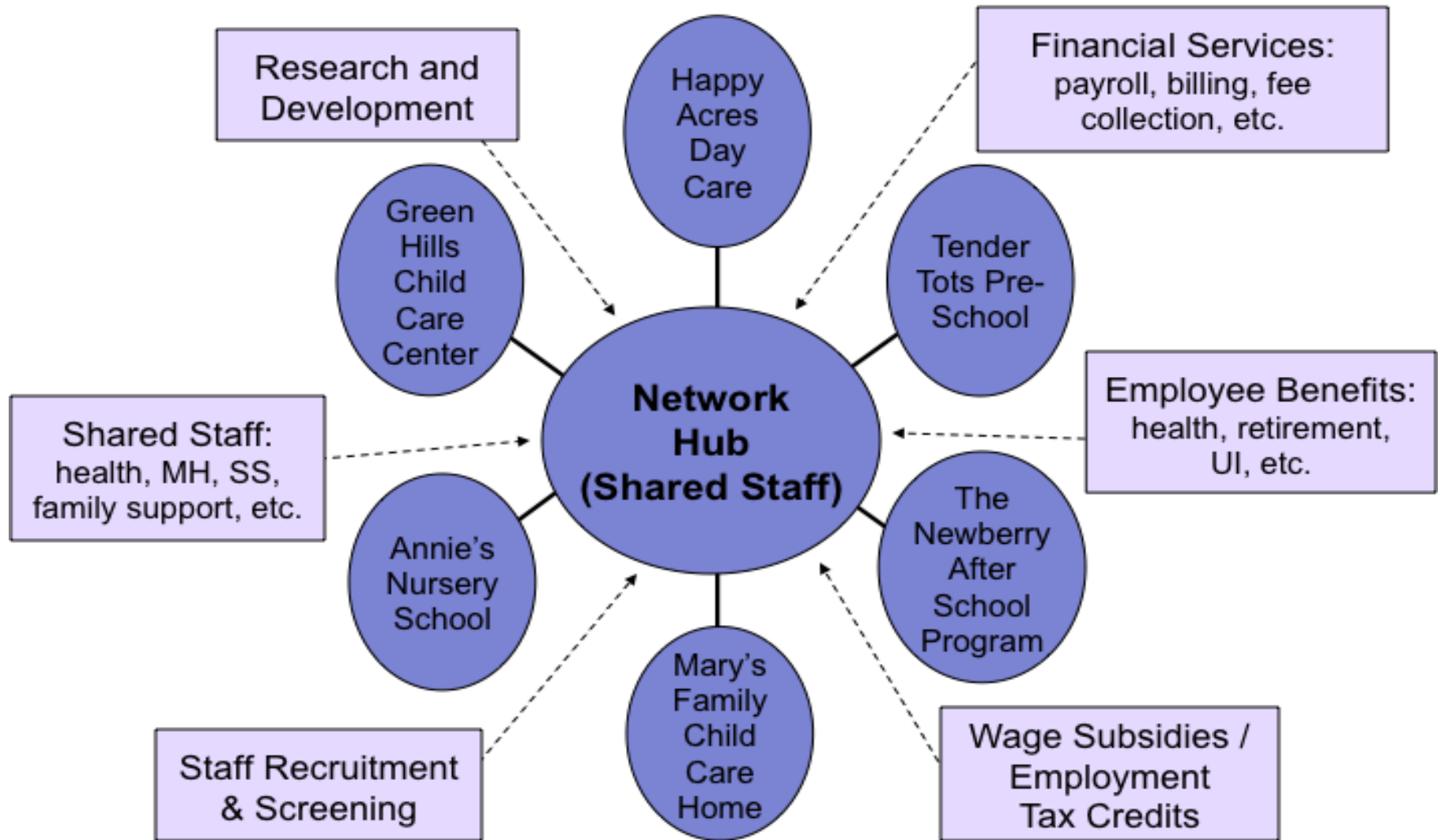
What Is “Shared Services”?

- At its core, Shared Services is a simple idea: organizations can reduce costs and improve the strength of management and the quality of services by sharing administrative functions.
- Shared Services exist in many industries
 - Ocean Spray
 - Visa
 - Sabre Travel Network/Travelocity

Shared Service in ECE

- Shared Services in ECE can take many forms, but typically include:
 - **Reduced or shared costs** through joint purchasing, bulk buying, staff sharing, centralized administration, or some combination of these
 - **Shared capacity-building** in program, administration, or both, through use of common tools and systems, shared mentoring and supervision, and/or collaborative improvement processes

A Potential ECE Network



Example: Sound Child Care Solutions

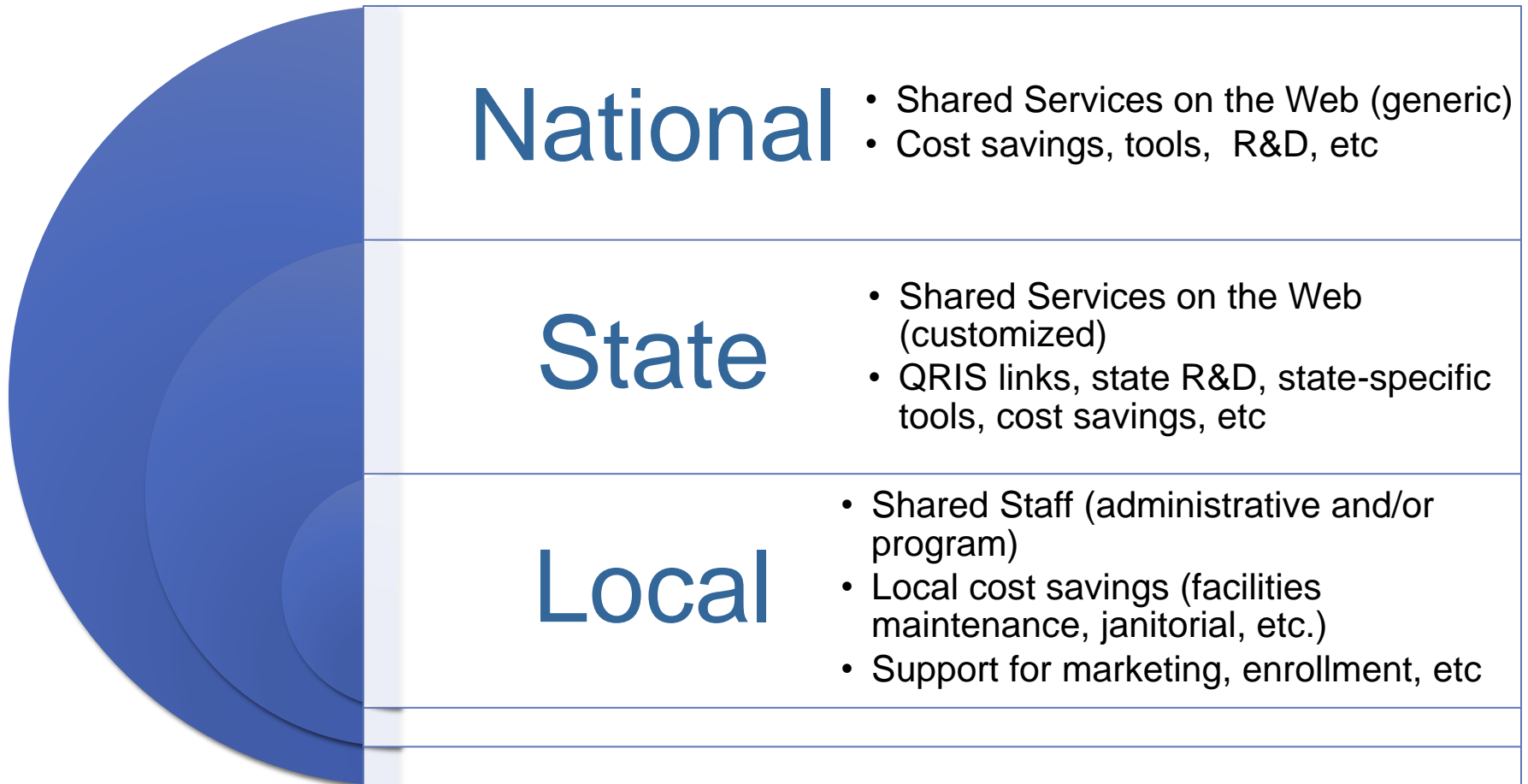
- [Video Clips]

Shared Staffing

Example: Sound Child Care Solutions (Seattle WA)

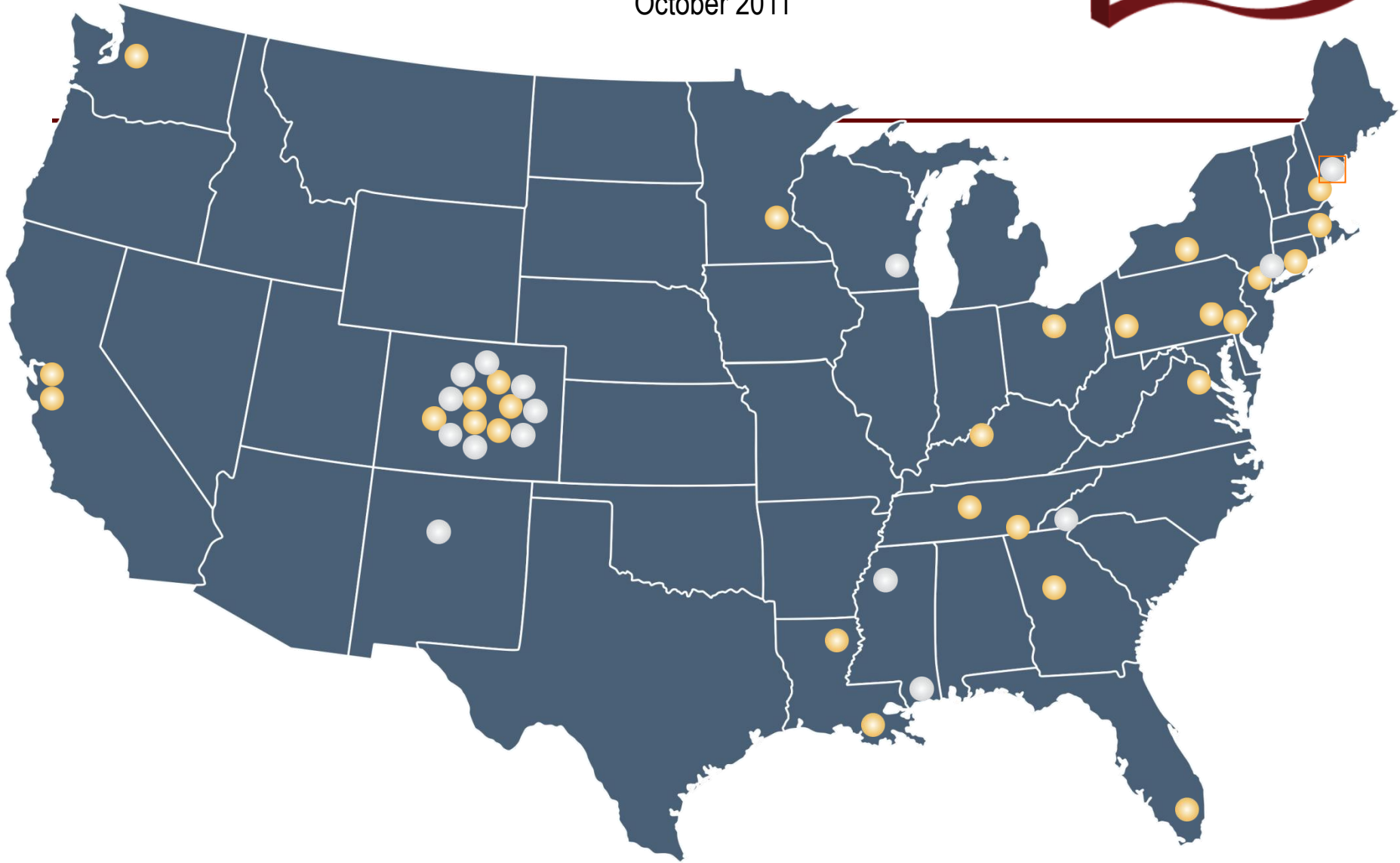
- Alliance is a coalition of centers -- admin is centralized
- Directors' time freed up to focus on teacher supervision, family relationships, quality early learning
- Some directors handle alliance administrative functions if have a particular strength and site is small
- Net result: total FTE spent on management of center staff and operations, quality supports, and HR is reduced across all centers
- Quality result: centers have mentor teachers, professional development, supervision. SCCS has top ERS scores in the City.
- Revenue result: stronger revenues due to better management; re-invested in quality, staff salaries and benefits

Shared Services – Scale at Many Levels



Alliances across the U.S.

October 2011



Initial Meeting Held April 2012

4 Goals of the initial meeting:

- **Introduce shared services alliance concept to potential key stakeholders;**
- **Learn about local efforts to implement shared services;**
- **Demonstrate the role shared services could have in helping early childhood programs attain and sustain high quality;**
- **Determine next steps for developing a statewide shared services alliance.**

Next Steps

- Get feedback and thoughts from multiple groups
 - Surveys
 - Focus groups
 - Presentations
- How might the technology be used more broadly?
- Develop a small group to continue work



Thank You

We would like to thank

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For providing us with this information

On the web-based platform:
www.ECSharedResources.com

On Shared Services in general:
www.opportunities-exchange.org